Dear White Oak Springs Board of Directors,

Enclosed is your March 2018 financial report package. As a supplement to the information contained within this report, below you'll find a brief executive summary. The financial package information reflects reporting through March 2018.

| | | | Balance | Sheet | | | |
|---------------------|---------------------------------|------|------------|------------|---|--|--|
| Account | | | lance | | Notes & Recommended Board Action | | |
| Operating Cash | | \$5 | 3,405.92 | | Borrowed \$10K from reserve to pay bill. Assessment Statement went out late. Waiting for assessment to come in to pay back reserve. | | |
| Reserve Ca | ash | \$1 | 0,280.01 | | Pacific Premier Account | | |
| Accounts Receivable | | | 7,713.60 | | \$2,150.40 – Collected from previous month. | | |
| Net Incom | e or Loss | \$3 | ,838.17 | | | | |
| Total Liabi | lities and Equity | \$1 | 02,931.71 | | | | |
| | | | Income St | tatement | | | |
| GL Acct # | GL Description | | Actual | Budget | Explanation of Variance | | |
| 4710 | Interest/Collection | Cost | \$364.98 | \$511.00 | 4 accounts at Title Search | | |
| 5080 | NSF Charge | | \$25.00 | \$0.00 | 1 NSF check | | |
| 5215 | Postage | | \$487.42 | \$72.00 | Collection letters sent via certified mail. | | |
| 6035 | Trash & Recycling | | \$2,094.59 | \$1,559.00 | Last month for recycle service. | | |
| 7025 | Legal Services – Collections | | \$282.69 | \$283.00 | 7 accounts | | |
| 7030 | Legal Corporate | | \$555.00 | \$9.00 | Annual Meeting Inquiries | | |

As always, please contact me with any questions you may have regarding the enclosed information or any other matters related to your community. Thank you for allowing us the opportunity to provide management services for your Association!

Sincerely, Linda Le

Community Manager l.le@pmghouston.com

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Balance Sheet Report White Oak Springs

As of March 31, 2018

| | Balance Mar 31, 2018 | Balance Feb 28, 2018 | Change |
|---|-------------------------|-------------------------|------------|
| <u>Assets</u> | | | |
| Operating Funds | | | |
| 1000 - Pacific Premier Bank CK - 3164 | 53,405.92 | 54,990.83 | (1,584.91) |
| 1650 - Due to/From Reserves | (10,000.00) | (10,000.00) | 0.00 |
| Total Operating Funds | 43,405.92 | 44,990.83 | (1,584.91) |
| Reserve Funds | | | |
| 1325 - PPB Reserve MM - 4948 | 10,280.01 | 10,268.70 | 11.31 |
| 1651 - Due To/From Operating | 10,000.00 | 10,000.00 | 0.00 |
| Total Reserve Funds | 20,280.01 | 20,268.70 | 11.31 |
| Accounts Receivable | | | |
| 1500 - Residential Assessments Receivable | 37,713.60 | 39,864.00 | (2,150.40) |
| 1530 - Allowance for Doubtful accounts | 46.03 | 46.03 | 0.00 |
| Total Accounts Receivable | 37,759.63 | 39,910.03 | (2,150.40) |
| Other Current Assets | | | |
| 1600 - Prepaid Insurance | 1,411.15 | 1,646.35 | (235.20) |
| 1799 - Bank Transfers | 75.00 | 0.00 | 75.00 |
| Total Other Current Assets | 1,486.15 | 1,646.35 | (160.20) |
| Total Assets | 102,931.71 | 106,815.91 | (3,884.20) |
| <u>Liabilities</u> | | | |
| Liabilities | | | |
| 2015 - Returned Check Fee Payable | 75.00 | 75.00 | 0.00 |
| 2036 - PMG Collections | 2,872.59 | 2,912.59 | (40.00) |
| 2037 - Payment Plan Fees | 230.00 | 190.00 | 40.00 |
| 2395 - Other Accrued Expenses | 766.04 | 0.00 | 766.04 |
| 2550 - Deferred Income | 1,015.46 | 1,055.46 | (40.00) |

Balance Sheet Report White Oak Springs

As of March 31, 2018

| | Balance Mar 31, 2018 | Balance Feb 28, 2018 | Change |
|---|-------------------------|-------------------------|------------|
| <u>Liabilities</u> | | | |
| Liabilities | | | |
| 2595 - Unearned Assess. | 47,250.00 | 52,500.00 | (5,250.00) |
| Total Liabilities | 52,209.09 | 56,733.05 | (4,523.96) |
| Total Liabilities | 52,209.09 | 56,733.05 | (4,523.96) |
| Owners' Equity | | | |
| Owners Equity - Prior Years | | | |
| 3000 - Owners Equity - Prior Years | 26,638.24 | 26,638.24 | 0.00 |
| Total Owners Equity - Prior Years | 26,638.24 | 26,638.24 | 0.00 |
| Capital Reserves - Prior Years | | | |
| 3102 - Repair & Replacement Reserve - Prior Yrs | 20,246.21 | 20,246.21 | 0.00 |
| Total Capital Reserves - Prior Years | 20,246.21 | 20,246.21 | 0.00 |
| Total Owners' Equity | 46,884.45 | 46,884.45 | 0.00 |
| Net Income / (Loss) | 3,838.17 | 3,198.41 | 639.76 |
| Total Liabilities and Equity | 102,931.71 | 106,815.91 | (3,884.20) |

Income Statement Report White Oak Springs Operating

| _ | Current Period | | | Year | to Date (3 month | Annual | Budget | |
|---|----------------|----------|----------|-----------|------------------|----------|-----------|-----------|
| _ | Actual | Budget | Variance | Actual | Budget | Variance | Budget | Remaining |
| <u>Income</u> | | | | | | | | |
| Income | | | | | | | | |
| 4000 - Residential Assessments | 5,250.00 | 5,250.00 | 0.00 | 15,750.00 | 15,750.00 | 0.00 | 63,000.00 | 47,250.00 |
| 4710 - Interest/Collection Costs | 364.98 | 511.00 | (146.02) | 861.11 | 1,533.00 | (671.89) | 6,130.00 | 5,268.89 |
| 4720 - Legal Reimbursements | 267.75 | 267.00 | 0.75 | 968.15 | 800.00 | 168.15 | 3,200.00 | 2,231.85 |
| 4900 - Interest Earned - Operating Accounts | 0.00 | 2.00 | (2.00) | 0.00 | 5.00 | (5.00) | 20.00 | 20.00 |
| Total Income | 5,882.73 | 6,030.00 | (147.27) | 17,579.26 | 18,088.00 | (508.74) | 72,350.00 | 54,770.74 |
| Total Operating Income | 5,882.73 | 6,030.00 | (147.27) | 17,579.26 | 18,088.00 | (508.74) | 72,350.00 | 54,770.74 |
| <u>Expense</u> | | | | | | | | |
| Administrative | | | | | | | | |
| 5000 - General Administrative | 57.54 | 17.00 | 40.54 | 61.49 | 50.00 | 11.49 | 200.00 | 138.51 |
| 5005 - Application/Processing | 0.00 | 21.00 | (21.00) | 0.00 | 63.00 | (63.00) | 250.00 | 250.00 |
| 5010 - Bad Debt | 0.00 | 13.00 | (13.00) | 0.00 | 38.00 | (38.00) | 150.00 | 150.00 |
| 5015 - Bank Charges | 0.00 | 8.00 | (8.00) | 0.00 | 25.00 | (25.00) | 100.00 | 100.00 |
| 5025 - Billing/Collections | 0.00 | 167.00 | (167.00) | 0.00 | 500.00 | (500.00) | 2,000.00 | 2,000.00 |
| 5030 - Coupon Costs | 0.00 | 22.00 | (22.00) | 0.00 | 65.00 | (65.00) | 260.00 | 260.00 |
| 5080 - NSF Charges | 25.00 | 0.00 | 25.00 | 50.00 | 0.00 | 50.00 | 0.00 | (50.00) |
| 5090 - Office Supplies | 90.98 | 13.00 | 77.98 | 99.69 | 38.00 | 61.69 | 150.00 | 50.31 |
| 5100 - Records Storage | 30.00 | 31.00 | (1.00) | 60.00 | 93.00 | (33.00) | 370.00 | 310.00 |
| 5195 - Other Administrative Services | 0.00 | 5.00 | (5.00) | 0.00 | 13.00 | (13.00) | 50.00 | 50.00 |
| 5210 - Printing & Copying | 172.56 | 25.00 | 147.56 | 175.22 | 75.00 | 100.22 | 300.00 | 124.78 |
| 5215 - Postage | 487.42 | 72.00 | 415.42 | 495.78 | 215.00 | 280.78 | 860.00 | 364.22 |
| Total Administrative | 863.50 | 394.00 | 469.50 | 942.18 | 1,175.00 | (232.82) | 4,690.00 | 3,747.82 |
| Insurance | | | | | | | | |
| 5415 - D&O Insurance Premiums | 132.11 | 200.00 | (67.89) | 396.33 | 600.00 | (203.67) | 2,399.00 | 2,002.67 |
| 5460 - Property Insurance Premiums | 103.09 | 167.00 | (63.91) | 309.27 | 502.00 | (192.73) | 2,007.00 | 1,697.73 |
| Total Insurance | 235.20 | 367.00 | (131.80) | 705.60 | 1,102.00 | (396.40) | 4,406.00 | 3,700.40 |

Income Statement Report White Oak Springs Operating

| | | Current Period - | | Year | to Date (3 montl | s) ——— | Annual | Budget |
|---|----------|------------------|------------|----------|------------------|------------|-----------|-----------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Budget | Remaining |
| <u>Expense</u> | | | | | | | | |
| Utilities | | | | | | | | |
| 6000 - Electric Service | 766.04 | 833.00 | (66.96) | 2,347.77 | 2,500.00 | (152.23) | 10,000.00 | 7,652.23 |
| 6025 - Water Irrigation | 0.00 | 105.00 | (105.00) | 0.00 | 313.00 | (313.00) | 1,250.00 | 1,250.00 |
| 6035 - Trash and Recycling Service | 2,094.59 | 1,560.00 | 534.59 | 6,283.77 | 4,678.00 | 1,605.77 | 18,710.00 | 12,426.23 |
| Total Utilities | 2,860.63 | 2,498.00 | 362.63 | 8,631.54 | 7,491.00 | 1,140.54 | 29,960.00 | 21,328.46 |
| Landscaping | | | | | | | | |
| 6100 - Grounds & Landscaping - Contract | 180.00 | 1,667.00 | (1,487.00) | 180.00 | 5,000.00 | (4,820.00) | 20,000.00 | 19,820.00 |
| 6140 - Force Mow | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | 100.00 |
| 6200 - Irrigation Repair & Maintenance | 0.00 | 21.00 | (21.00) | 0.00 | 63.00 | (63.00) | 250.00 | 250.00 |
| Total Landscaping | 180.00 | 1,688.00 | (1,508.00) | 180.00 | 5,063.00 | (4,883.00) | 20,350.00 | 20,170.00 |
| Repair & Maintenance | | | | | | | | |
| 6600 - General Repair & Maintenance | 94.18 | 42.00 | 52.18 | 94.18 | 125.00 | (30.82) | 500.00 | 405.82 |
| Total Repair & Maintenance | 94.18 | 42.00 | 52.18 | 94.18 | 125.00 | (30.82) | 500.00 | 405.82 |
| Professional Services | | | | | | | | |
| 7000 - Audit & Tax Services | 0.00 | 18.00 | (18.00) | 0.00 | 56.00 | (56.00) | 225.00 | 225.00 |
| 7025 - Legal Services - Collections | 282.69 | 283.00 | (0.31) | 452.15 | 850.00 | (397.85) | 3,400.00 | 2,947.85 |
| 7030 - Legal - Corporate | 0.00 | 8.00 | (8.00) | 555.00 | 25.00 | 530.00 | 100.00 | (455.00) |
| 7040 - Management Fees | 728.08 | 712.00 | 16.08 | 2,184.24 | 2,136.00 | 48.24 | 8,544.00 | 6,359.76 |
| Total Professional Services | 1,010.77 | 1,021.00 | (10.23) | 3,191.39 | 3,067.00 | 124.39 | 12,269.00 | 9,077.61 |
| Taxes | | | | | | | | |
| 9015 - Property/Real Estate Tax | 0.00 | 4.00 | (4.00) | 0.00 | 12.00 | (12.00) | 50.00 | 50.00 |
| Total Taxes | 0.00 | 4.00 | (4.00) | 0.00 | 12.00 | (12.00) | 50.00 | 50.00 |

Income Statement Report White Oak Springs Operating

| | Current Period | | | Year | to Date (3 month | Annual | Budget | |
|-------------------------------------|----------------|----------|----------|-----------|------------------|------------|-----------|------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Budget | Remaining |
| Expense | | | | | | | | |
| Other Expenses | | | | | | | | |
| 9105 - Reserve Contribution Expense | 10.00 | 10.00 | 0.00 | 30.00 | 30.00 | 0.00 | 125.00 | 95.00 |
| Total Other Expenses | 10.00 | 10.00 | 0.00 | 30.00 | 30.00 | 0.00 | 125.00 | 95.00 |
| Total Operating Expense | 5,254.28 | 6,024.00 | (769.72) | 13,774.89 | 18,065.00 | (4,290.11) | 72,350.00 | 58,575.11 |
| Total Operating Income / (Loss) | 628.45 | 6.00 | 622.45 | 3,804.37 | 23.00 | 3,781.37 | 0.00 | (3,804.37) |

Income Statement Report White Oak Springs Reserves

| | Current Period | | | ——— Year | to Date (3 montl | Annual | Budget | |
|---|----------------|--------|----------|----------|------------------|----------|--------|------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Budget | Remaining |
| <u>Income</u> | | | | | | | | |
| Income | | | | | | | | |
| 4905 - Reserve Contribution Income | 10.00 | 10.00 | 0.00 | 30.00 | 30.00 | 0.00 | 125.00 | 95.00 |
| 4910 - Interest Earned - Reserve Accounts | 1.31 | 0.00 | 1.31 | 3.80 | 0.00 | 3.80 | 0.00 | (3.80) |
| Total Income | 11.31 | 10.00 | 1.31 | 33.80 | 30.00 | 3.80 | 125.00 | 91.20 |
| Total Reserves Income | 11.31 | 10.00 | 1.31 | 33.80 | 30.00 | 3.80 | 125.00 | 91.20 |
| Total Reserves Income / (Loss) | 11.31 | 10.00 | 1.31 | 33.80 | 30.00 | 3.80 | 125.00 | 91.20 |
| Total Association Net Income / (Loss) | 639.76 | 16.00 | 623.76 | 3,838.17 | 53.00 | 3,785.17 | 125.00 | (3,713.17) |